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ToursByLocals is introducing a new fully customizable safari product to help travel advisors help their clients design once-in-a-lifetime experiences and earn a 5% minimum commission with each booking made.

Agents can register for this incentive [here](#).

Once an agency has booked CDN\$9,700 (US\$7,500) worth of tours, the commission is raised to 10%, and applied retroactively to all tours booked that year.

ToursByLocals' CEO, Paul Melhus said that: "Every tour is 100% private and can be tailored according to clients' needs and wishes. Whether that means seeing baby elephants in the Masai Mara, tracking a mountain gorilla in Uganda and Rwanda, or photographing the Big Five, an experienced ToursByLocals guide is ready to help you create the ultimate African safari."

The guides on the platform offer safaris in all of the major national parks and reserves throughout Kenya, Tanzania, South Africa, Uganda, Nairobi, Botswana, and more. Unlike other safari products, agents can communicate in advance directly with the guide who will be providing the tour, allowing for an extra level of customization and relationship-building with the provider.

Here's a look at three safari tours (with more options listed [here](#)).

Each includes a private guiding service, accommodation, transportation, admission tickets, permits, and food.

Private Safari to Masai Mara

Dennis is a passionate and trained guide ready to lead visitors through Kenya's parks. He is a tourism and wildlife expert and will educate about history, safety, and animal behaviour while searching out the Big Five during this 4-day excursion. Starting at US\$2,680/tour.

Serengeti and Ngorongoro Tour

Local guide Eliatosha shares his passion for wildlife and conservation with his guests from around the world. This 4-day journey takes travellers through the famous northern Tanzania National Parks such as Tarangire, Lake Manyara, and Serengeti National Park. Starting at US\$4,424 for 2 people.

Exceptional Africa's Big Five and Big Six Safari (Gorillas!)

Local guide Isaac will take you through Rwanda on a carefully curated 6-day trip through the hills of Rwanda. This is the perfect journey for those who want to see the gorillas but are also interested in African wildlife. Starting at US\$8,650/tour.

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