

ToursByLocals launches safari product with commissionable rates for agents

Tour Operator 🕒 07-21-2022 11:05 pm 👤 Pax Global Media

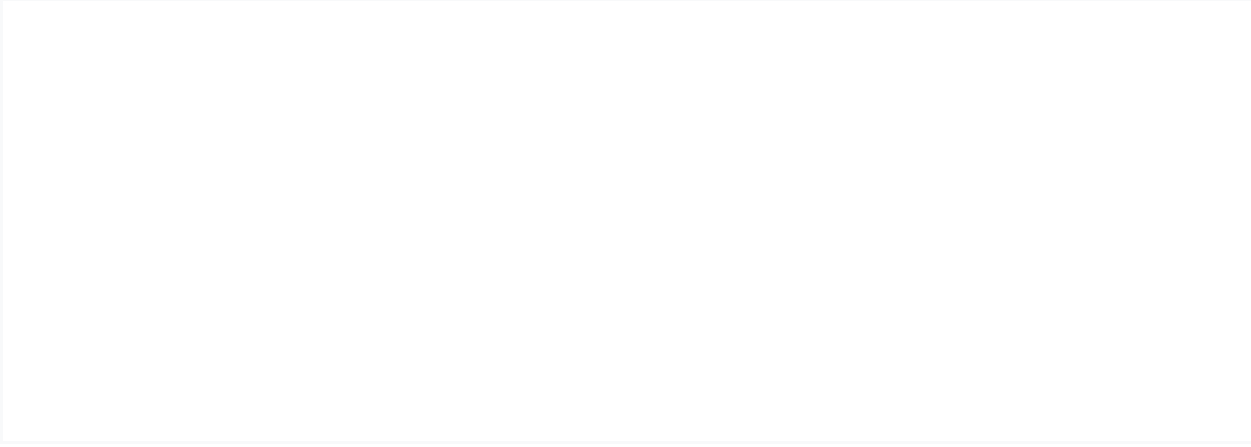


ToursByLocals has introduced a new safari product. (Supplied)

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ToursByLocals, a Canadian-based company that connects travellers with customized, private tours with handpicked guides in 189 countries, has introduced a new **safari** product.

Travel advisors can help their clients design once-in-a-lifetime experiences and earn a **five per cent minimum commission** with each booking made.



Agents can register for this incentive [here](#).

Once an agency has booked \$9,700CAD (\$7,500USD) worth of tours, the commission is **raised to 10 per cent**, and applied retroactively to all tours booked that year.

*“Every tour is 100 per cent private and can be tailored according to clients’ needs and wishes,” said ToursByLocals CEO **Paul Melhus**. “Whether that means seeing baby elephants in the Masai*

Mara, tracking a mountain gorilla in **Uganda** and **Rwanda**, or photographing the **Big Five**, an experienced ToursByLocals guide is ready to help you create the ultimate African safari.”

The guides on the platform offer safaris in all of the major national parks and reserves throughout **Kenya, Tanzania, South Africa, Uganda, Nairobi, Botswana**, and more.

Agents are also able to communicate in advance directly with the guide who will be providing the tour, allowing for an extra level of customization and relationship-building with the provider.

Here’s a look at three safari tours (with more options listed [here](#)). Each includes a private guiding service, accommodation, transportation, admission tickets, permits, and food.

Private Safari to Masai Mara

Dennis is a passionate and trained guide ready to lead visitors through Kenya’s parks.

He is a tourism and wildlife expert and will educate about history, safety, and animal behavior while searching out the Big Five during this 4-day excursion. Starting at \$2,680USD/tour.

Serengeti and Ngorongoro Tour

Local guide Eliatosha shares his passion for wildlife and conservation with his guests from around the world. This four-day journey takes travellers through the famous northern Tanzania National Parks such as Tarangire, Lake Manyara, and Serengeti National Park. Starting at \$4,424USD for 2 people.

Exceptional Africa’s Big Five & Big Six Safari (Gorillas!)

Local guide Isaac will take you through Rwanda on a carefully curated 6-day trip through the hills of Rwanda. This is the perfect journey for those who want to see the gorillas but are also interested in African wildlife. Starting at \$8,650USD/tour.

[Click here](#) for more info.

